

78 COCKPIT MOTOR YACHT - HATTERAS



Builder:

Hatteras

Model:

78 Cockpit Motor Yacht

LOA:

78' 0" (23.80 m)

Beam:

18' 0" (5.54 m)

Max Draft:

18' 1" (5.50 m)

Cruise Speed:

17 kn / 19.56 mph

Max Speed:

20 kn / 23.02 mph

Water Capacity:

350 Gallons

Fuel Capacity:

2200 Gallons

Sleeps:

8

Total Heads:

4

Hull Material:

Fiberglass and Plastic Yachts

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OVERVIEW

The 78 Cockpit Motor Yacht by Hatteras is a motor yacht built on a fiberglass and plastic hull that combines roomy accommodations with dependable propulsion, typically cruising at 17 knots and topping out near 20 knots. Offered through Shestakov Yacht Sales for buyers prioritizing range, interior volume, and robust systems.

Selecting a 78 Cockpit Motor Yacht

Opting for the 78 Cockpit Motor Yacht is a sensible choice for owners who need expansive living areas, a multifunctional cockpit for easy water access, and steady cruising behavior. Designed to accommodate up to 8 guests and provided with 4 heads, it's well suited to extended family voyages or entertaining afloat. Broker Andrey Shestakov and the Shestakov Yacht Sales team are available to assist with specification decisions, survey coordination, and delivery logistics.

Features of the Model

- Built by Hatteras, a builder known for solid American yacht construction
- Category: motor yacht; hull type: fiberglass and plastic
- Twin inboard propulsion: 2 x **Detroit Diesel** engines; fuel: **Diesel** ; installation: **Inboard**
- Balanced performance: typically cruises at 17 knots with a 20-knot maximum
- Functional cockpit layout that facilitates boarding, water activities, and line handling
- Substantial 18 ft beam for interior volume and comfort; accommodation plan for 8 with 4 heads
- Deck construction: **Fiberglass**

Technical Specifications

- LOA: 78 ft (23.8 m)
- Beam: 18 ft (5.54 m)
- Draft (max): 18.045 ft (5.5 m)
- Cruising speed: 17 kn (19.56 mph)
- Maximum speed: 20 kn (23.02 mph)
- Engines: 2 x Detroit Diesel; Type: Inboard; Fuel: Diesel
- Hull: fiberglass and plastic; Deck: Fiberglass
- Accommodations: Sleeps 8; Heads: 4
- Capacities: Fuel 2,200 gal; Fresh water 350 gal

Pricing and Ordering

To obtain up-to-date pricing, check availability, or arrange a sea trial of the 78 Cockpit Motor Yacht from Hatteras, please contact Andrey Shestakov at Shestakov Yacht Sales. Our brokerage handles surveys, market-comparable analysis, and negotiation through to closing.

Questions and Answers

Q: What are the cruising and maximum speeds of the 78 Cockpit Motor Yacht?

A: The vessel's **cruising speed** is 17 knots (19.56 mph) and its **maximum speed** is 20 knots (23.02 mph).

Q: Who builds this model and what is its category? A: This model is produced by Hatteras and is categorized as a motor yacht with a fiberglass and plastic hull.

Q: What are the LOA and beam? A: The **LOA** measures 78 ft (23.8 m) and the **beam** is 18 ft (5.54 m), offering ample living and deck space.

Q: What engines power the yacht? A: Propulsion is provided by **2 x Detroit Diesel** engines in an **Inboard** configuration, running on **Diesel** fuel.

Q: How many people can sleep aboard and how many heads are there? A: The layout **sleeps 8** and includes **4 heads**, designed for comfortable extended cruising with family and guests.

Owner Experience Review

Owners favor the 78 Cockpit Motor Yacht by Hatteras for family cruising and weekend escapes, noting its spacious salon, full galley, and multiple staterooms; many also convert these yachts for extended cruising or liveaboard use thanks to a full beam master, significant tankage, and competent cruising speeds. During the late 1980s into the early 1990s, numerous “78” hulls emerged by stretching the 65/70 series to create an added cockpit; that aft area supports sportfishing and guest entertaining well, though such conversions can alter interior circulation—one owner specifically “did not like” the saloon access to the cockpit. On larger Hatteras motoryachts from this period, later full beam engine-room arrangements frequently provide stand up, roomy access, which owners often cite as an advantage for maintenance.

Underway, the model is commonly described as a dry, sea kindly performer, with cruise figures dependent on installed power: Detroit 12V71 packages generally yield ~16–17 kt; 12V92s are nearer ~19–20 kt; and some repowered installations with large Cats have been reported around ~21 kt. Forum threads also highlight legitimate concerns about effects when a hull is stretched from its original design—possible impacts to handling, running gear, and required engineering changes. Maintenance anecdotes include a notable engine room fire after a remanufacture that was subsequently repaired, underscoring the importance of verifying service history; owners likewise warn that conversions

may influence structure and systems as well as any remaining factory warranty. As with many older large yachts, routine attention should focus on gensets/HVAC, electrical/wiring, decking/teak, corrosion, and the condition of fuel tanks, so a comprehensive survey and complete service records are strongly recommended.

Pros and Cons

- Spacious accommodations with a full beam master, large salon and galley suited to family and liveaboard use.
- Generally regarded as a dry, sea kindly ride by Hatteras owners and literature.
- Aft cockpit/mezzanine adds versatile space for fishing and entertaining, with light charter use reported.
- Many examples are stretches or conversions of earlier 65/70 platforms, so structure/systems and factory warranty status require careful vetting.
- The saloon-to-cockpit access on some layouts disrupts flow and is disliked by some owners.
- Older-vessel upkeep needs attention to gensets/HVAC, electrical/wiring, decks/teak, corrosion and fuel tanks, so a thorough survey and records review are essential.

Comparison with Other Models

Model	LOA	Beam	Draft	Speed (Cruising/Max)	Gross Tonnage
78 Cockpit Motor Yacht	78' 0" (23.80 m)	18' 0" (5.54 m)	18' 1" (5.50 m)	17 kn / 20 kn	
Flybridge Motor Yacht	130' 0" (39.62 m)	25' 0" (7.62 m)	20' 6" (6.25 m) – 21' 4" (6.50 m)	14 kn / 22 kn	272
45 Express Sportfish	45' 0" (13.72 m)	16' 0" (5.03 m)	13' 1" (4 m)	30 kn / 40 kn	

60 Motor Yacht	60' 0" (18.52 m)	18' 0" (5.54 m)	16' 5" (5 m)		
LAMPHRE YACHTS CUSTOM	75' 0" (22.86 m)	19' 0" (5.82 m)	26' 3" (8 m)		
60 Convertible	60' 0" (18.31 m)	17' 0" (5.28 m)	16' 2" (4.92 m)	30 kn / 36 kn	
53	53' 0" (16.15 m)	15' 0" (4.83 m)	14' 9" (4.50 m)		
Long Range Cruiser	48' 0" (14.63 m)	16' 0" (5.03 m)	15' 4" (4.67 m)	7.5 kn / 9.5 kn	
65 Convertible	65' 0" (19.81 m)	18' 0" (5.49 m)	17' 9" (5.42 m)	32 kn	
M90 PANACERA	97' 0" (29.57 m)	22' 0" (6.86 m)	19' 8" (6 m) – 20' 4" (6.20 m)	16 kn / 22 kn	174

SPECIFICATIONS

LOA:

78' 0" (23.80 m)

Max Draft:

18' 1" (5.50 m)

Cruise Speed:

17 kn / 19.56 mph

Water Capacity:

350 Gallons

Sleeps:

8

Hull Material:

Fiberglass and Plastic Yachts

Engines:

2

Engine Type:

Inboard

Beam:

18' 0" (5.54 m)

Max Speed:

20 kn / 23.02 mph

Fuel Capacity:

2200 Gallons

Total Heads:

4

Deck Material:

Fiberglass

Manufacturer:

Detroit Diesel

Fuel Type:

Diesel

GALLERY











CONTACTS

Shestakov Yacht Sales is a brokerage company specializing in the sale and service of yachts worldwide. The company offers services for buying and selling both new and used motor yachts, sailing vessels, and luxury superyachts. They also provide yacht registration, insurance, technical maintenance, crew selection, and charter organization services across the U.S., Canada, Latin America, the Caribbean, and the Bahamas.

The founder and lead broker of the company is Andrey Shestakov, a licensed and certified expert with extensive experience in marine engineering and shipbuilding.

The company has an extensive network of partnerships with major yacht manufacturers worldwide and provides services in multiple languages, including Russian, Ukrainian, Spanish, and English. The office is in Dania Beach, Florida, USA.

For more information and to view available yachts, you can visit the company's official website: <https://shestakovyachtsales.com>

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