

ARIA - AZIMUT YACHTS



Builder: [Azimut Yachts](#)

LOA: 97' 0" (29.63 m)

Year Built: 2024

Beam: 23' 0" (7 m)

Model: N/A

Max Draft: 6' 8" (2.03 m)

Price: \$9,654,825.69 USD Subject to change.

Cruising Speed: 16 Knots (18.41 MPH)

[See full listing on our website](#)

Location: Cannes, France

Max Speed: 19 Knots (21.86 MPH)

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OVERVIEW

Commissioned in July 2024, Aria presents a rare opportunity to take immediate delivery of a transformative Azimut luxury motor yacht—an elegant, state of the art cruiser from one of yachting's most esteemed builders, available now without lead time. Specified with in excess of €3 million in carefully curated options, including €800,000 of bespoke enhancements, this low emission cruising yacht utilises a second generation Dual Mode hull to achieve up to a 20% reduction in fuel consumption and CO2 emissions. Comfort and refinement have been further elevated with enhanced acoustic insulation, the addition of a Pullman berth in the twin cabins, refined parquet flooring and an enlarged tender garage arranged to accommodate a Williams 445 alongside a Sea Doo GTX.

SPECIFICATIONS

Basic Information

Model Year:
2024

Country:
France

Year Built:
2024

Dimensions

LOA:
97' 0" (29.63 m)

Max Draft:
6' 8" (2.03 m)

Beam:
23' 0" (7 m)

Speed, Capacities and Weight

Cruise Speed:
16 Knots (18.41 MPH)

Water Capacity:
562.69 Gallons

Max Speed:
19 Knots (21.86 MPH)

Fuel Capacity:
3830.5 Gallons

Gross Tonnage:
199 Pounds

Accommodations

Crew Berths:

6

Hull and Deck Information

Hull Material:

Fiberglass and Plastic Yachts

Hull Designer:

N/A

Deck Material:

GRP

Interior Designer:

Vincenzo De Cotiis Architect

Hull Configuration:

Monohull

Engine Information

Engines:

2

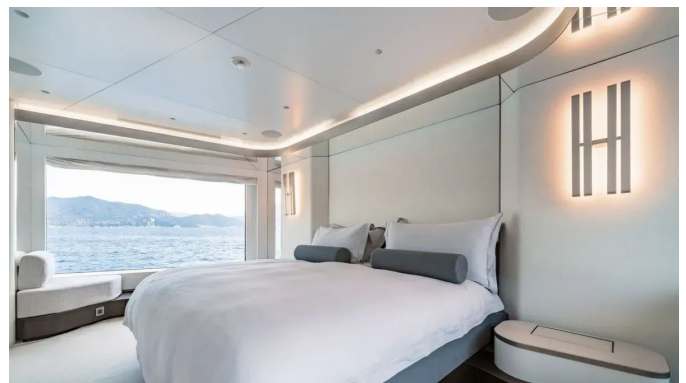
Manufacturer:

MAN

GALLERY

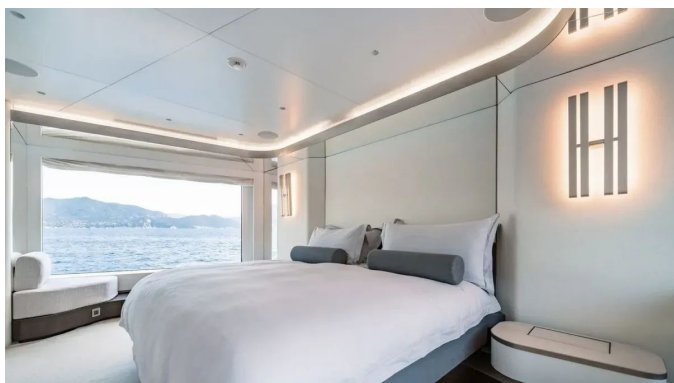


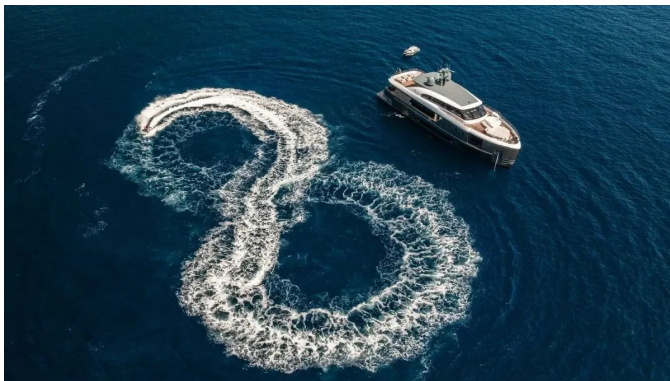












DETAILED DESCRIPTION

Overview

An LED courtesy lights luxury package bathes the interior in a soft, refined glow, tracing every line with discreet elegance. The master suite is richly carpeted for a plush underfoot experience, while bespoke nightstands conceal sockets beneath flip covers and offer drawer storage; their rims are finished in painted white lacquer and their tops in brushed limestone. A matching vanity desk continues the theme with a limestone top in a brushed satin finish supported on white lacquer legs. The bed is dressed in KIRKbyDESIGN K5180/51 CHEALSEA STEEL upholstery on the rim and lower bedhead, complemented by an approved white fabric upper bedhead as per hull number twelve, all set beneath a serene white-lacquer ceiling.

The master head is appointed with marble flooring that imparts timeless gravitas, mirror-flanking columns finished in RAL 7036, and a practical WC combo to complete the space. The VIP lower-deck stern cabins are executed with meticulous layering: an upper area clad in white fabric, a central metal band in Nichel vern. OP, a lower expanse in wood essence and a lower metal baseboard also in Nichel vern. OP, each fitted with freestanding TVs and a VIP nightstand topped in brushed satin limestone with a flip cover concealing sockets. Forward guest cabins on the lower deck mirror this attention to detail, featuring bed rims in lacquer RAL 7036, bedheads upholstered in KIRKbyDESIGN K5180/51 CHELSEA STEEL, nightstand rims in lacquer RAL 7036, freestanding televisions and lamps, plus the practical addition of a Stilnovo folding bed in each cabin; all bed pillows have been upsized to 80 x 50 cm for enhanced comfort.

The lower-deck lobby balances texture and tone with lower cabinet doors in lacquer RAL 7036 and upper doors in white fabric, while the stairwell casings

between lower and upper decks are executed in warm wood, the upper-deck staircase detailed in dark wood for a striking contrast. The Upper Deck is punctuated by seven sculptural luxury lamps by Vincenzo De Cotiis that cast an artful light across circulation spaces.

On the main deck the salon and dining area are arranged for sociable living: a chaise longue sits to port of the dining table with discreet storage beneath its seat, a bespoke forward bulkhead houses a 75" television behind a magic mirror (TV included), and the salon coffee table follows the refined language of the Magellano 25mt. The salon bar is finished with a brushed satin limestone top, wood-essence doors and a glossy beige lacquer, while the dining table rests on an artistic ivory leg and is topped in ARABESCATO OROBICO marble in a brushed satin finish; seating is provided by ten Minotti Lawson dining chairs. The space is brightened by white-lacquered ceilings and columns, a wooden floor replaces the usual recessed carpet softened by a loose rug with a thin border, creating a contemporary yet warm entertaining environment.

Practical crew arrangements include an extra bunk in the captain's cabin, and the yacht's tow and watersports equipment comprise a Williams 445 Turbo Jet RIB and a Seadoo GTX, reinforced cleats for tender towing (specifically for a Pirelli 12 m tender), mooring whip holders and mooring ships as per proposal, a removable staircase for tender access at the side boarding gate, and Prop speed protection fitted to support durability.

The audiovisual fit-out is upgraded to the Platinum A/V package with Upper Deck coverage, full internet connectivity and predisposition for up to eight cameras; specific predispositions include a PTZ camera in the engine room, fisheye cameras in the aft cockpit and on the upper deck and fixed cameras along the vessel's sides, noting that camera installations require selection of the predisposition. SAT TV is provided as a predisposition only, accompanied by a KVH HD11 SAT TV antenna (SAT decoders excluded), with empty domes sized for HD 11.

Machinery records and power systems reflect conscientious maintenance: the main engines logged 450 hours as of 5th January 2026, generators are Kohler 55 kW / 50 Hz with hours recorded on 5th January 2026 at PRT 800 h and STB 850 h, and shore power handling is managed by a Glendinning cable master alongside an ASEA converter (220 V / 110 V – 50 Hz / 60 Hz), air-cooled.

Performance and comfort are bolstered by a hydraulic stern thruster, fin stabilizers, an Alfa Leval fuel filtering system, sewage treatment and enhanced soundproofing between the salon and engine room; additional acoustic insulation has been applied to the master cabin's aft bulkhead and ceiling and to the bow bulkhead. An oil change system services the main engines, gearboxes and generators, generators are protected by double Racor filters, and a dedicated tender fuelling station simplifies operations.

Communications are comprehensive, with eleven cordless telephones distributed throughout and a NEC PABX central unit. Navigation has been upgraded to the Simrad/Navico Platinum package and includes AIS, an ACR RCL-100 searchlight and an additional touchscreen for alarms and boat management located in the crew area/captain's cabin. The wheelhouse has been enhanced with a Recaro mod. NorthSea pilot seat featuring electrical movements and armrests in place of the standard bolster for improved ergonomics.

Externally the hull received a full paint finish and an upgrade to the metallic Stardust Silver colour, while practical protection is provided by a rubber-and-steel rub-rail around the swim platform and side cigars plus additional rub-rail protection along the hull sides. Ground tackle has been upgraded with stainless steel anchors at 200 kg each and 16 mm chain at 185 m length, and underwater illumination is achieved with Aqualuma lights—four on the transom and two on each side.

The bow area is conceived as an indulgent lounge, fitted with three pop-up lights, carbon-fibre poles with covers for the bow seating area and a Jacuzzi on

the bow cockpit; a wing station is installed on the port side with predisposition for a starboard wing station, and the Jacuzzi side panels are specified in white lacquer rather than the standard teak for a crisp, contemporary finish.

Aft, the swim platform is equipped with a plug-in shower and Sunbrella features for effortless waterside use, while the aft cockpit benefits from an additional cabinet, a cover that extends along the two aft poles and an aft-deck enclosure on three sides to provide adaptable shelter.

The flybridge serves as the social heart of the yacht, with a BBQ cabinet on the Upper Deck located between the bar and the staircase and electrical predisposition for a future small appliance within the cabinet. To port of the dining table there is a Paola Lenti Giro card table with Top Luce and an ivory base, accompanied by two extra chairs matching the dining seating and a credit for removal of the standard portside furniture. The starboard side features custom furniture with a synthetic stone top and storage plus a bespoke sofa beside the dining table. The flybridge dining table top and the bar's floating top are both in ARABESCATO OROBICO marble with a brushed satin finish, while loose modular sunbeds populate the aft flybridge over an Upper Deck teak floor illuminated by six recessed Flexa LED spotlights; outdoor seating is upholstered in MARIA FLORA GINOSTRA 60377 colour and exterior teak caulking has been finished in grey for contemporary contrast.

Galley and provisioning are enhanced with an additional fridge, a trash compactor, and a second fridge in the lower-deck lobby; the pantry houses a full-height wine cooler with capacity for 182 bottles across 14 sliding shelves in a black gloss cabinet with a full glass door, and a professional Hoshizaki IM-21CNE-HC ice maker supplies full solid cubes on demand.

A thorough refit and maintenance programme attests to meticulous care: during the yard period the yacht received a complete hull repaint (metallic base coat plus clear coat), replacement of three navigation screens, replacement of a port-side windlass motor, renewal of all seacock valves for

engines and generators and repairs to address hydraulic leaks within the thruster system. All interior carpets in the saloon, corridor and cabins were replaced, and a full mechanical service addressed pistons, pumps, gears and related components with customary cosmetic touch-ups carried out under warranty. Works completed during Winter 2025/2026 include repainting of the superstructure top and selected mast sections alongside gelcoat repairs, replacement of teak caulking from grey to black across all decks, servicing and repairs to the transom door and its hydraulics, installation of a new sundeck bar countertop and the completion of standard warranty items throughout interior and exterior spaces.

CONTACTS

Shestakov Yacht Sales is a brokerage company specializing in the sale and service of yachts worldwide. The company offers services for buying and selling both new and used motor yachts, sailing vessels, and luxury superyachts. They also provide yacht registration, insurance, technical maintenance, crew selection, and charter organization services across the U.S., Canada, Latin America, the Caribbean, and the Bahamas.

The founder and lead broker of the company is Andrey Shestakov, a licensed and certified expert with extensive experience in marine engineering and shipbuilding.

The company has an extensive network of partnerships with major yacht manufacturers worldwide and provides services in multiple languages, including Russian, Ukrainian, Spanish, and English. The office is in Dania Beach, Florida, USA.

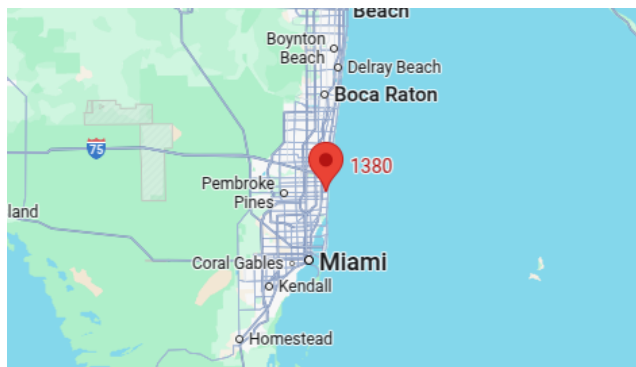
For more information and to view available yachts, you can visit the company's official website: <https://shestakovyachtsales.com>

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